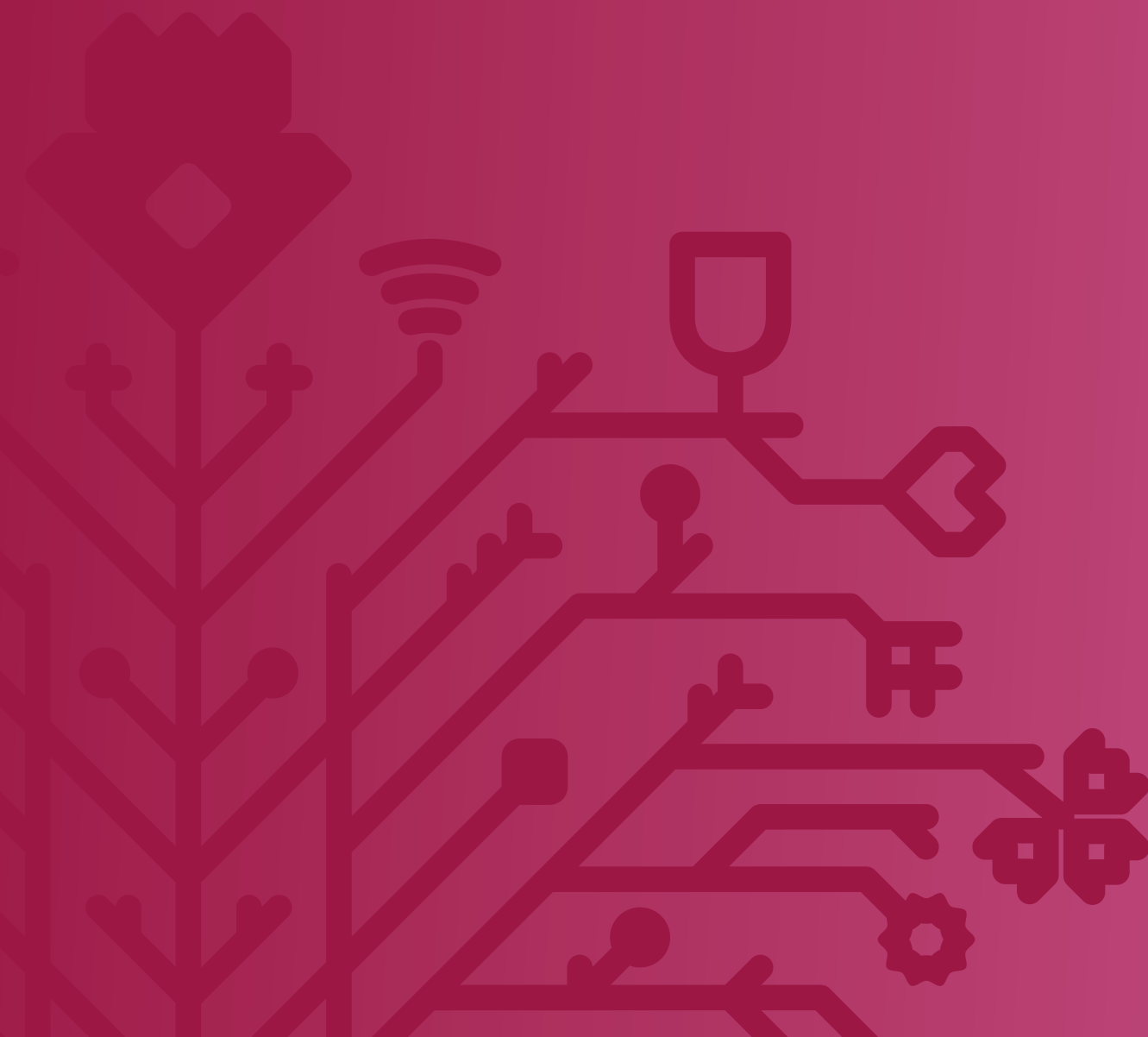


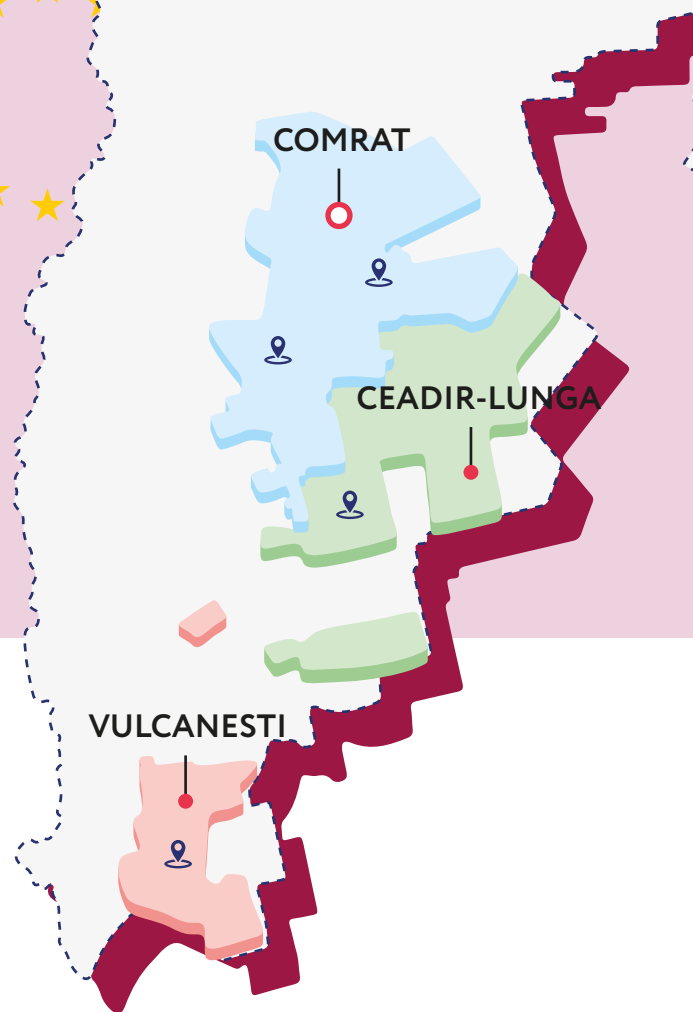
GAGAUZIA

Manufacturing Industry








Gagauzia Autonomous Territorial Unit is located in the southeastern Europe and is an integral part of the Republic of Moldova.







-  Population: 115,196
-  Spoken languages:    
-  Qualified, multilingual population
-  **Free Economic Zone** and subzones available in all 3 cities of Gagauzia
-  Only **130 km** to Giurgiulești free port
-  Only **40 km** to România (EU) border








Manufacturing Industry

-  Automotive components
-  Electronics (EMS, SMT / SMD, household appliances, etc.)
-  Apparel & Textile
-  Machine building, CNC metal working, etc.
-  Packaging production

Business Process Outsourcing

-  Call Centers
-  Shared Services Centers
-  Data Entry
-  CRM and Customer Services
-  Payroll Services
-  IT support services

Agriculture & Food Processing

-  Canning production
-  Fruits and Vegetables processing
-  Dairy Production
-  Farming: cattle, sheep and goats etc.
-  Intermediate goods

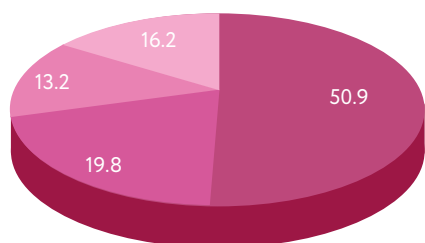
Manufacturing Industry Overview

The manufacturing industry of Gagauzia is dynamic and growing, and consists of labor-intensive enterprises. They actively produce clothing, leather goods, furniture, construction materials, equipment and spare parts for agricultural machinery, pharmaceuticals and refined oil.

A total of 207 enterprises (of which 40 are large) represent the current industrial base of Gagauzia. In 2022, industrial production registered a decrease of 22.9% compared to 2023, amounting to 2,330.2 million lei. The share of the manufacturing industry of Gagauzia is 3.8% of its total economy and provides jobs for about 5,150 people.

Of the total value of manufacturing output, 64.7% is exported, while the rest is consumed domestically.

EXPORT BY DESTINATION, 2024 (%)



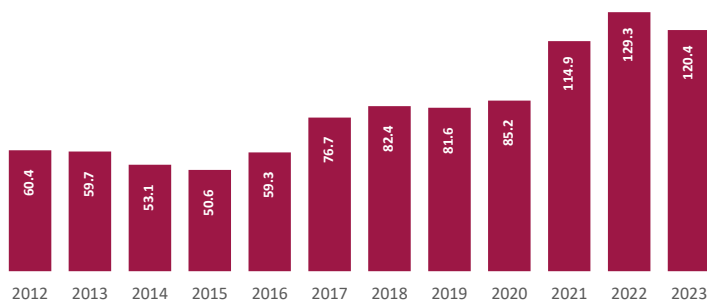
■ EU ■ CIS ■ Turkey ■ Other countries

EU - Boilers, fuel/industrial oils, wood products, cotton;

CIS - Boilers, glass products, paper and cardboard;

Turkey - Knitwear, boilers, vehicles.

INDUSTRIAL PRODUCTION, 2012-2023 (MILLION EUR)



Top Reasons to Invest in Manufacturing Industries in Gagauzia



Labor Force

Competitive labor and manufacturing costs in the region (average net wage of about 364 € / month) create competitive industrial production. Human resources are one of the most important assets of Gagauzia. Gagauzia offers an active, skilled and multilingual workforce. Widely spoken languages: Romanian, Russian, Gagauzian, Turkish, English, Bulgarian, Ukranian.



Flexibility and short delivery time

Flexible, reliable and quick delivery tailored to customer needs. Most major destinations both from the EU and CIS can be reached within 2 truck days. Orders are executed and delivered on average within 2 weeks, with no minimum order restrictions.



Long standing experience

Industry tradition is stretching over decades, including an experienced labor force in Apparel clothes, knitwear, etc., leather processing & leather goods, wool processing (sheep), blankets and pillows manufacturing (connected to sheep).



Proximity and easy access to major markets

Gagauzia's trade is largely liberalized to both the European Union, the Commonwealth of Independent States and Turkey.

Investment Opportunities & Preferences

Key Information for Investors and State Support Scheme in Republic of Moldova

1. OBJECTIVES OF STATE SUPPORT

- Development of the regional economy through investment attraction.
- Stimulation of new manufacturing and expansion of existing businesses.
- Support for modernization and diversification of production.
- Increasing the competitiveness of enterprises.

2. FORMS OF SUPPORT

- Partial exemption from corporate income tax (75% of the support amount).
- Grants (non-refundable financing) (25% of the support amount).

Maximum support intensity:

- Small enterprises: up to 75% of costs.
- Medium enterprises: up to 60%.
- Large enterprises: up to 50-60% (depending on the region)

3. MAIN ELIGIBILITY CRITERIA

- Minimum investment volume – from 10 million MDL (~500,000 EUR).
- Investments must be in priority sectors (manufacturing, processing, innovation, etc.).
- Investment in agriculture, fishing, energy, and transportation is prohibited.
- The project must create jobs and increase economic activity in the region.
- Investment must be maintained for at least 5 years (3 years for small enterprises).
- The company must not be in bankruptcy or have outstanding tax debts.
- There must be at least 25% self-financing of the project's cost.

GAGAUZIA IS ONE OF THE REGIONS WHERE THE MAXIMUM INTENSITY OF STATE SUPPORT APPLIES



Investment Opportunities & Preferences

LAW ON INVESTMENTS IN GAGAUZIA

This law defines the legal and economic framework for investment preferences, guarantees the protection of investor's rights, defines measures to support investments by public authorities, and provides arbitration of investors involving disputes.



INVESTMENT SUBSIDIES

Reimbursement of up to 30% of capital investments but limited 250,000 EUR



JOB CREATION SUBSIDY

Provision of 20,000 MDL (ca. 1,000 EUR) for each new created job. The main criteria is to create 10+ jobs in manufacturing industry



TRAINING PROGRAMS

Engineers training program with TECHNICAL UNIVERSITY of Moldova, according to the investor's needs

INVESTMENT SUBSIDIES

Reimbursement is made in the following order:

with actual expenses from

- | | | |
|---------------------------------|----------|---|
| a. 1 mln lei - 2 mln lei | → | 10%
is reimbursed |
| b. 2 mln lei - 3 mln lei | → | 20%
is reimbursed |
| c. 3 mln lei or more | → | 30%
is reimbursed but not more than 5 mil |

It is provided for the creation of the infrastructure necessary for the implementation of the investment project electrical, gas and other engineering communications, construction of access roads, construction of buildings and structures.

Available Human Resources

Human Resources are one of the Most Important Assets of Gagauzia



WORKING AGE POPULATION

72,671

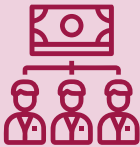
63% of the total population



EMPLOYMENT RATE

38 %

ratio of the employed to the working age population



AVERAGE MONTHLY GROSS WAGE

437 EUR



MINIMUM WAGE

287 EUR



Personal Income
Tax (PIT) (12%)



Employer Social
Fund (24%)



Employee Health
Insurance Tax (9%)



Education in Gagauzia



THE STATE UNIVERSITY OF COMRAT

- 4 faculties: Economics, Law, National Culture and Agriculture
- 1,580 students in Bachelors & Masters degrees, 2025



COLLEGES

- Comrat Pedagogical College 640 students, 2025
- Svetlii Agricultural Technical College 500 students, 2025



VOCATIONAL SCHOOLS

- Comrat, Ceadir-Lunga, and Vulcanesti vocational schools
- Trades: seamstress, carpenter, mechanic, electrician, plasterer, builder, etc.
- 725 students, 2025

„RECEP TAYYIP ERDOĞAN“ GAGAUZIAN INDUSTRIAL COLLEGE

- Information Technology (IT), Systems & Programming
- Maintenance of Electrical, Electromechanical Equipment
- Electronics and Mechatronics
- Mechanics, Robotics.



Construction works launched in 2021

Completion of construction is planned for 2025

The Project is supported by the Ministry of Culture and Tourism of Republic of Turkey and is implemented by the Turkish Cooperation and Coordination Agency (TIKA)



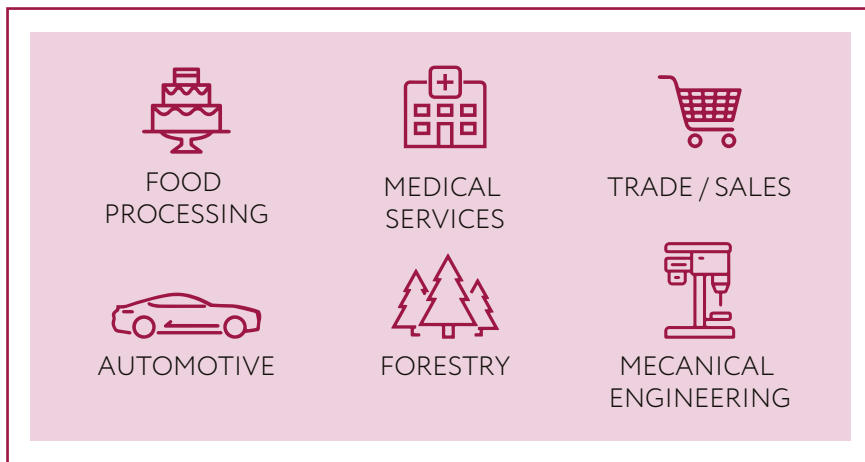
Dual Vocational Education Training

Human Resources are one of the Most Important Assets of Gagauzia

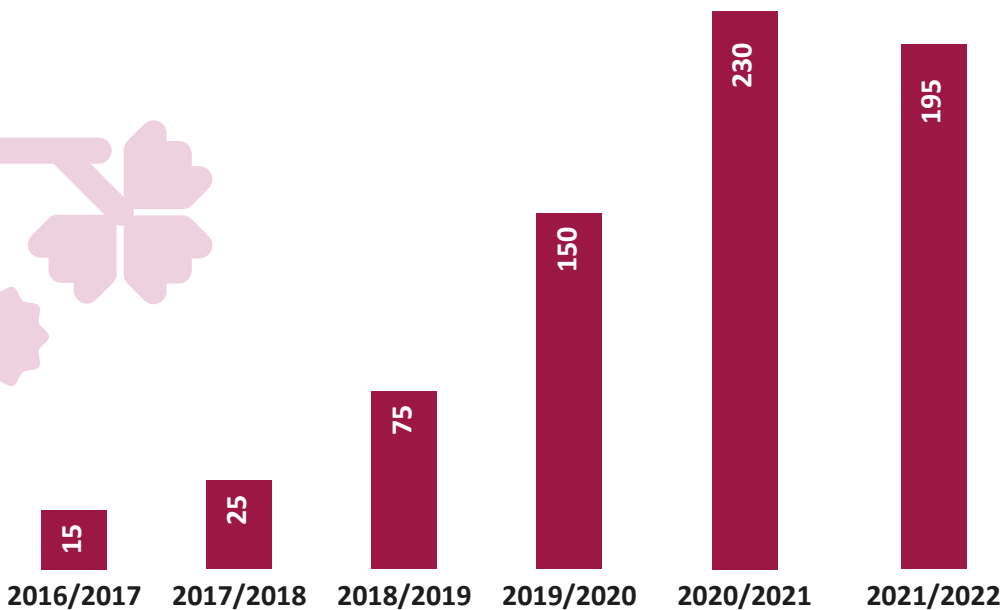
The dual vocational education and training, also known as dual VET, is highly recognized worldwide due to its combination of theory and practical training embedded in a real-life work environment.

Apprentices in dual VET spend around 30% of training at a vocational school and the other 70% at a company where vocational training is held under real-life working conditions.

Dual Vocational Education Training



Apprentices in Dual VET Gagauzia



Free Economic Zone FEZ “Valkanes”

BENEFITS FOR FREE ECONOMIC ZONE RESIDENTS

- Efficient Customs
- No Duties
- Streamlined Processing

KEY ADVANTAGES

- No customs duties on import/export
- Free authorization for processing
- No physical customs control in zone
- No detailed declaration for domestic goods
- Book-based declaration for authorized producers
- Free movement within customs territory
- Final report: 30 days or waived
- Placement into free circulation without declaration

REGULATORY UPDATES

- Customs guarantee required (reduced for AEO)
- Imported equipment: temporary import or IM4
- Consumables not in final product = IM4 with duties

ADVANTAGES OF THE NEW PROCEDURE IN FREE ECONOMIC ZONES

Key Regulatory and Trade Simplifications

- No import duties, fees or trade policy measures apply to goods
- Goods can be placed into free circulation, under active processing or temporary admission

- Domestic goods may be introduced, stored, used or processed in the zone

- No customs declaration or notification needed for domestic goods entering FEZ for production

- No IM/EX declaration needed for AEOs – allowed via accounting entries

- Free movement of goods across customs territory with simple customs notification

Final report can be submitted in 30 days or waived if not needed

Goods introduced into the FEZ are considered placed under FEZ regime:

- a) at entry, unless under a different customs regime
- b) at the end of transit, unless immediately placed under another regime



Free Economic Zone FEZ “Valkaneş”

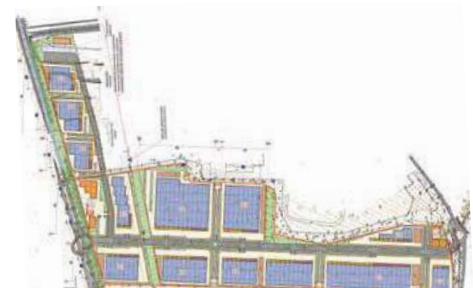
FEZ “Valkaneş” is located in the proximity of 7 km to the East from the City center of Vulcăneşti. The FEZ has an immediate connection to European road E584 connecting the cities of Poltava (UKR) and Galați (ROU). The zone is delimited to the East along the railway route connecting Vulcăneşti with Chişinău and Black Sea port on Danube River. Out of the total area of the two subzones in Vulcăneşti (107 ha), circa 20 ha represents free buildable area on greenfield.

Total Land Area	107 ha
Free Buildable Area	20 ha
Proximity to City Centre	7 km
Power	1 MW
Water	300 m ³ /24h
Gas	2,000 m ³ /h



MASTER PLAN

Master Plan developed with the support of the Economic Policy Advice to the Moldovan Government project, implemented by GIZ Moldova with the financial support of the German Federal Ministry for Economic Cooperation and Development (BMZ) and of the Swiss Agency for Development and Cooperation (SDC).



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giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

 Schweizerische Eidgenossenschaft
 Confédération suisse
 Confederazione Svizzera
 Confederaziun svizra
 Swiss Agency for Development and Cooperation SDC
 Agenția Elvețiană pentru Dezvoltare și Cooperare
 Швейцарское управление по развитию и сотрудничеству



Subzone Ceadîr-Lunga

Ceadîr-Lunga subzone is located in the northern part of Ceadîr-Lunga Municipality at the proximity of 3 km from the city center. The greenfield plot of 42 hectares is situated in immediate proximity to the existing industrial zone of the municipality.

The subzone has connection to National roads R36 (Basarabeasca – Ceadîr-Lunga – Taraclia) and R37 (Ceadîr-Lunga – Comrat – Cantemir), and railway route connecting the municipality with Basarabeasca (railway customs crossing point with Ukraine) and Blank See port on Danube River.

Total Land Area	42 ha
Free Buildable Area	42 ha
Proximity to City Centre	3 km
Power	5 MW
Water	60 m ³ /24h
Gas	1,200 m ³ /h



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Subzone Comrat

The subzone has immediate access to European road E584 connecting the cities of Poltava (UKR) and Galati (ROU). The land plot area is 50.3 hectares.

The main resident of the subzone is Erich Jaeger MOL - an international supplier of automotive cables for the automotive industry. About 25 hectares of the subzone is free for the construction of production facilities.

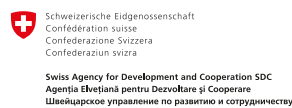
A production site covering 2 hectares of privately owned land is also available for sale or rent. The site includes 10,000 m².

Total Land Area	35.5 ha
Free Buildable Area	25.5 ha
Land Plot Area	50.3 ha
Power	5 MW
Water	2 X 300 m ³
Gas	800 m ³ /h



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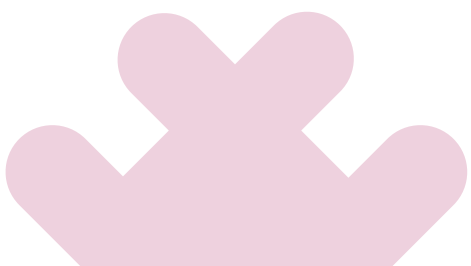


Companies



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