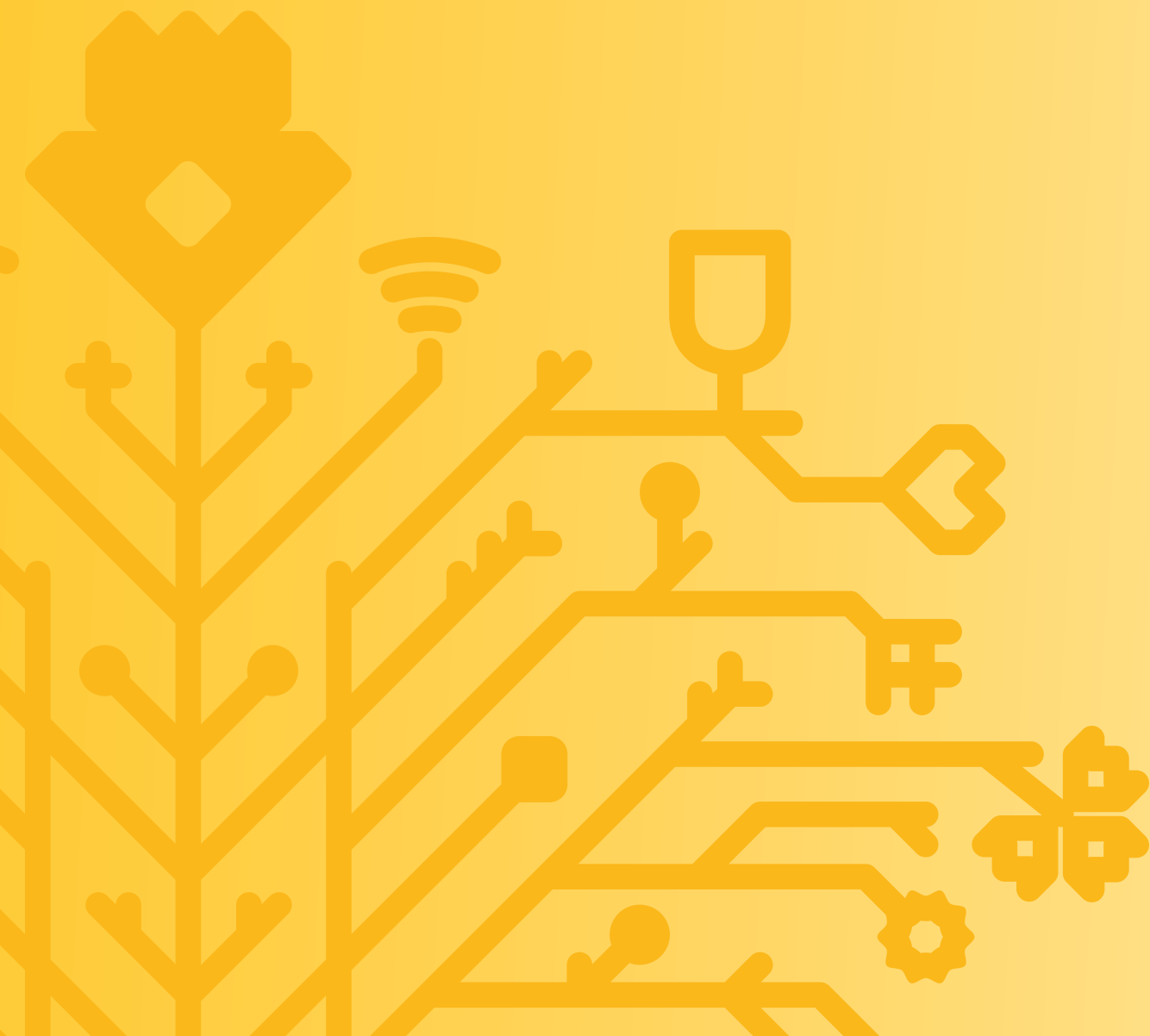


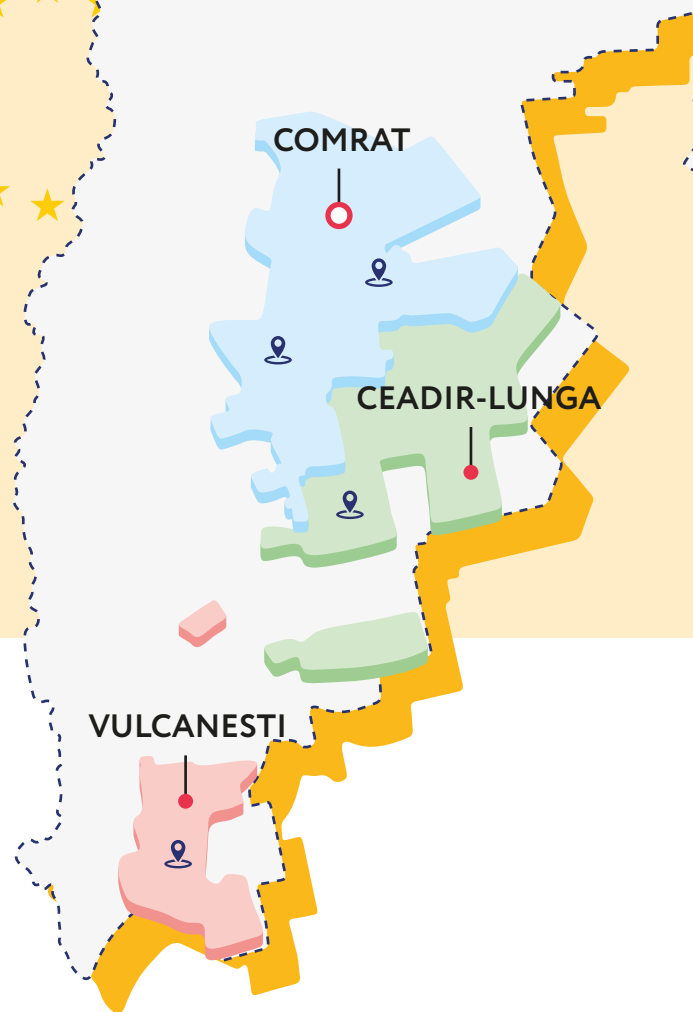
GAGAUZIA

Agriculture & Food Processing








Gagauzia Autonomous Territorial Unit is located in the southeastern Europe and is an integral part of the Republic of Moldova.







-  Population: 115,196
-  Spoken languages:    
-  Qualified, multilingual population
-  Free Economic Zone and subzones available in all 3 cities of Gagauzia
-  Only 130 km to Giurgiulești free port
-  Only 40 km to România (EU) border








Manufacturing Industry

-  Automotive components
-  Electronics (EMS, SMT / SMD, household appliances, etc.)
-  Apparel & Textile
-  Machine building, CNC metal working, etc.
-  Packaging production

Business Process Outsourcing

-  Call Centers
-  Shared Services Centers
-  Data Entry
-  CRM and Customer Services
-  Payroll Services
-  IT support services

Agriculture & Food Processing

-  Canning production
-  Fruits and Vegetables processing
-  Dairy Production
-  Farming: cattle, sheep and goats etc.
-  Intermediate goods

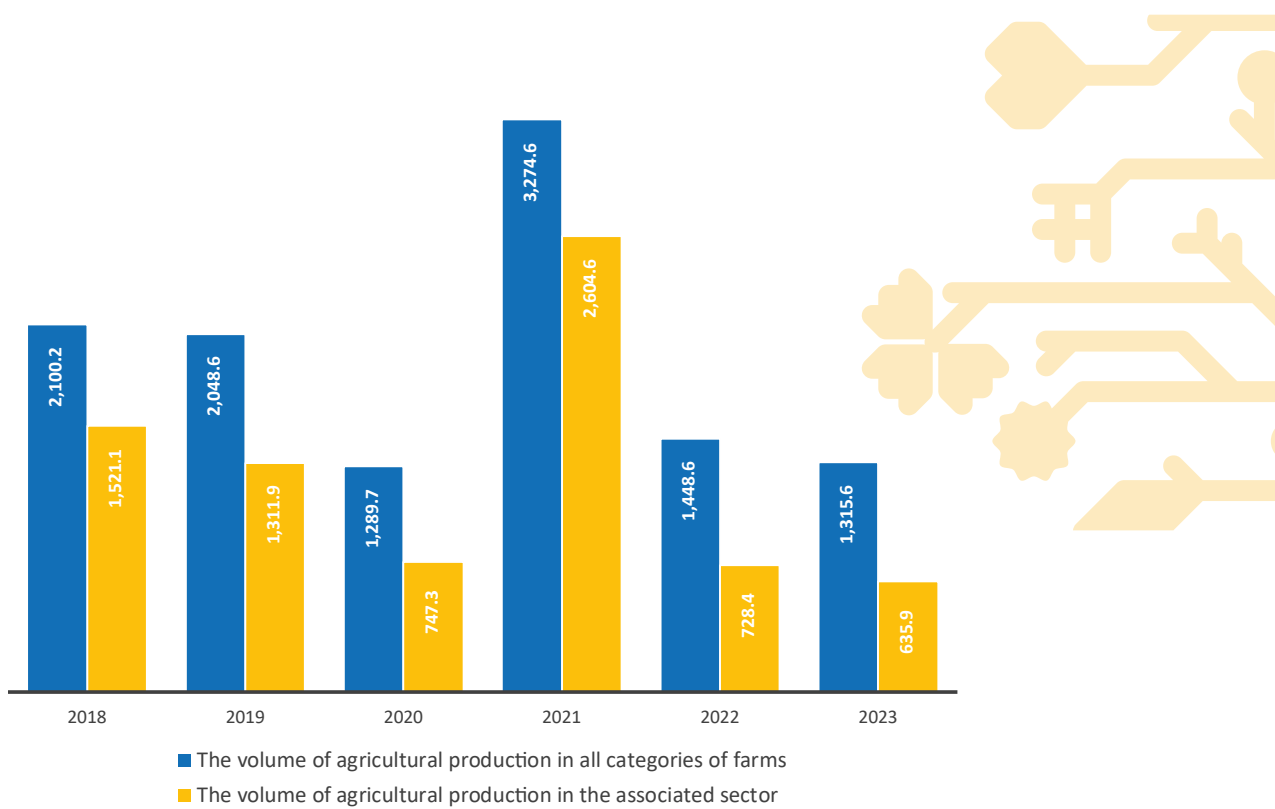
Climate and geographical conditions

With its favorable climate and geographical conditions, rich soils and biological diversity, agriculture is the main economic pillar of the Gagauz region.

2 billion MDL	the value of agriculture production in 2023
150 thousand hectares	the total area of agricultural land in the Gagauz region

Major agriculture products are grains, leguminous plants, oilseeds, and wine grapes. Animal production ensured 14.8% of the total gross value of the agriculture production.

THE VOLUME OF AGRICULTURAL PRODUCTION IN ALL CATEGORIES OF FARMS AND IN THE ASSOCIATED SECTOR, FOR 2018 - 2023 (MILLION MDL)



The volume of agricultural production for 2013-2023 (tons)

	2013	2014	2015	2016	2017	2018	2019	2020	2022	2021	2023
Plant growing											
Grain and leguminous crops, total	156,065	163,414	144,018	190,411	202,708	198,051	169,683	54,077.5	290,535	102,512	137,701
Corn	38,633	38,396	33,153	35,815	52,539	64,252	43,164	4,810.5	83,300	9,638	10,628
Sunflower	33,038	37,660	43,638	58,214	69,478	66,932	63,593	22,891	86,327	48,831	45,719
Grapes	36,721	30,960	23,983	33,577	39,162	44,868	44,847	22,151.9	31,329	34,224	28,647
Fruits	8,212	10,331	14,240	23,084	13,221	29,622	19,332	9,281	15,938	6,848	10,779
Livestock breeding											
Meat	1,767	2,241	2,700	2,584	2,772	2,430	1,664	2,052	2,499	2,069	2,794
Milk	2,652	3,976	5,038	5,858	5,848	5,630	5,036	4,768	4,168	6,292	7,639
Eggs (thousand pcs.)	1,470	3,517	11,000	19,577	29,395	33,466	30,660	25,790	27,908	29,322	20,012
Wool	7.9	6	8	7	9	4.2	4.3	3.7	5.6	5.1	5.3



Wine-making

Wine-making is an essential branch of the economy. In the structure of agricultural land of agricultural enterprises, the share of vineyards accounts for 4.0% of the area (4,580 hectares), including 3,937 hectares in the fruiting age, which provide about 14% of the value of agricultural products of agricultural enterprises.

In 2023, vineyards were planted on area of 17.1 hectares. Planting was carried out by certified seedlings of intensive European technical and non-technical varieties.

Total exports registered in 2023 value approximately 2,796.3 million MDL. The main export destinations are the Romania, Poland, Turkey, Russia, Philippines, Italy, Bulgaria, Germany, Iraq, Ukraine, Switzerland, Netherlands, Pakistan.

EVOLUTION OF WINE AND WINE-MATERIAL EXPORTS (THOUSAND MDL)

	Total export	Wine and wine-material
2020	1,804,659	788,958
2021	2,472,436	977,329
2022	2,915,942	762,585
2023	2,796,259	832,800
2024	2,544,300	827,800



Fruit-growing




Fruit-growing represents a strategic branch of the local economy.

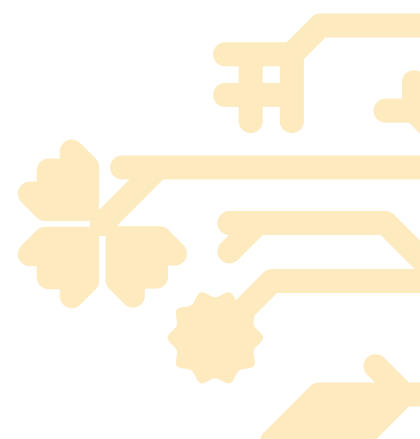
As part of the implementation of programs for the development of horticulture and viticulture in Gagauzia, in 2023, orchards with a total area of 16.27 hectares were planted in the autonomy.

One of the main exported agricultural products are fruits and vegetables. In 2024 the total value of exported fruits, vegetables, and walnuts was more than 27.7 million MDL. Overall Gagauzia has very good conditions for producing horticultural crops.

The fruit processing segment is developing dynamically so far in regards to cold stores for cooling and further shipment of apples, grapes, plums, and peaches. The infrastructure for processing and cold storage of fruits and table grapes in Gagauzia is represented by nine refrigerated warehouses with a total storage capacity of up to 5,000 tons.

TOTAL AREA OF TREE PLANTATIONS IN GAGAUZIA, 2023 (HA)

	Apple	831
	Plum	559
	Peaches	159
	Walnuts	1,080
	Cherries and sour cherries	366
	Apricots	147

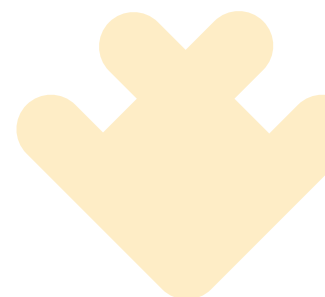


Livestock Facilities

Between 2006 and 2023, cattle livestock decreased by 51.9%, the number of pigs decreased by 20.1%, and sheep and goats decreased by 30.1%.

2006 - 2023 DECREASE

<i>Cattle livestock</i>	51.9 %
<i>Number of pigs</i>	20.1 %
<i>Number of sheep and goats</i>	30.1 %



The decrease in livestock numbers was the result of inefficient restructuring of large cattle farms, as well as the lack of funds for investment in modern livestock facilities. Currently the livestock sector, providing food independence of the region, is underdeveloped. This is also due to the lack of external markets for livestock products, slaughterhouses and refrigeration facilities. There is a large potential for investment in the livestock sector in the region, and especially in livestock farms.

	2020	2021	2022	2023
<i>Cattle</i>	5,341	4,312	5,099	5,400
<i>Swine</i>	11,338	8,838	10,474	11,200
<i>Sheep and Goats</i>	121,381	102,800	89,577	79,200



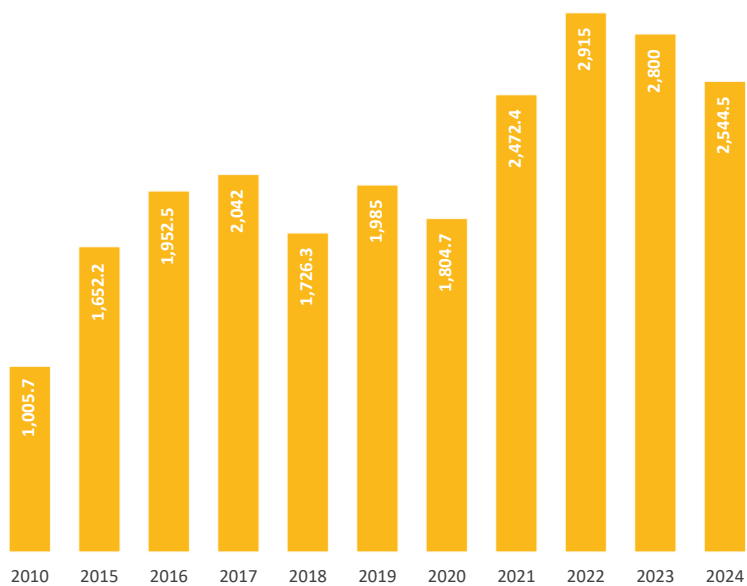
Export Products

The main export products are wine and spirits, sunflower, wheat, table grapes, fruits and walnuts. Oil seeds and fruits, cereals, potatoes, live animals, fruits and nuts have the largest share in total imports of agricultural products.

827.8 million MDL

the value of agriculture production in 2023, which represents 32.5% of the total value of agro-food exports.

DYNAMICS OF THE TOTAL EXPORTS FROM GAGAUZIA FROM 2010 UNTIL 2024 (MILLION MDL)



Import to Gagauzia (thousand MDL)

	2017	2018	2019	2020	2021	2022	2023	2024
Russia	320,340	173,980	166,207	125,773	222,582	195,918	222,347	234,331
Belarus	63,701	72,588	91,299	90,107	94,434	41,130	31,456	12,003
Ukraine	165,416	175,408	208,288	242,130	442,547	655,575	463,415	492,482
Romania	39,955	34,455	54,175	97,580	104,063	123,167	121,019	153,826
Italy	63,094	73,469	61,896	49,867	81,026	86,976	70,240	53,182
Poland	24,477	21,684	37,365.2	76,870	88,466	103,420	78,314	92,878
Bulgaria	97,083	32,697	20,294	7,629	22,002	316,461	139,410	93,130
Germany	47,605	50,092	48,528	29,323	66,497	89,675	123,081	137,480
Turkey	416,293	477,134	757,054	678,528	910,850	990,546	864,465	871,999
China	82,639	102,129	89,188	65,213	134,803	155,640	158,228	197,610



Export from Gagauzia (thousand MDL)

	2017	2018	2019	2020	2021	2022	2023	2024
Russia	349,805	236,286	344,235	216,776	336,244	232,502	71,030	53,085
Belarus	96,050	131,706	188,043	173,269	223,859	193,496	277,438	167,386
Ukraine	38,665	45,245	68,965	72,667	84,183	444,379	287,278	86,512
Romania	241,832	224,338	295,897	346,233	567,846	755,166	830,066	569,181
Italy	65,864	164,253	78,850	35,384	32,485	51,283	31,422	22,146
Poland	131,262	95,630	98,024	133,807	130,115	111,663	134,526	194,355
Bulgaria	183,797	47,739	980	13,801	29,185	99,835	53,002	91,158
Germany	87,480	20,919	84,422	26,500	14,098	8,866	15,805	45,682
Turkey	312,189	343,010	515,359	471,048	611,398	594,359	543,975	503,604
China	25,595	25,191	27,853	18,439	17,683	15,925	7,987	10,038



Investment Opportunities & Preferences

KEY INFORMATION FOR INVESTORS AND STATE SUPPORT SCHEME IN REPUBLIC OF MOLDOVA



OBJECTIVES OF STATE SUPPORT

- Development of the regional economy through investment attraction.
- Stimulation of new manufacturing and expansion of existing businesses.
- Support for modernization and diversification of production.
- Increasing the competitiveness of enterprises.



FORMS OF SUPPORT

- Partial exemption from corporate income tax (75% of the support amount).
- Grants (non-refundable financing) (25% of the support amount).
- Maximum support intensity:
 - Small enterprises: up to 75% of costs.
 - Medium enterprises: up to 60%.
 - Large enterprises: up to 50-60% (depending on the region)



MAIN ELIGIBILITY CRITERIA

- Minimum investment volume – from 10 million MDL (~500,000 EUR).
- Investments must be in priority sectors (manufacturing, processing, innovation, etc.).
- Investment in agriculture, fishing, energy, and transportation is prohibited.
- The project must create jobs and increase economic activity in the region.
- Investment must be maintained for at least 5 years (3 years for small enterprises).
- The company must not be in bankruptcy or have outstanding tax debts.
- There must be at least 25% self-financing of the project's cost.

GAGAUZIA IS ONE OF THE REGIONS WHERE THE MAXIMUM INTENSITY OF STATE SUPPORT APPLIES



Investment Opportunities & Preferences

KEY INFORMATION FOR INVESTORS AND STATE SUPPORT SCHEME IN REPUBLIC OF MOLDOVA

The local legislation provides a large range of options for investors. The regional law on investments gives investors additional guarantees and benefits. Investment preferences are applied in agriculture and industry. Targeted preferences are provided in accordance with the legislation of ATU Gagauzia to investors implementing an investment project for a period of not more than five years.

INVESTMENT INCENTIVES



Agricultural subsidies (additional to national subsidies) – reimbursement of procured agricultural equipment and technological re-equipment, planting material, procurement of breeding animals from certified farms.



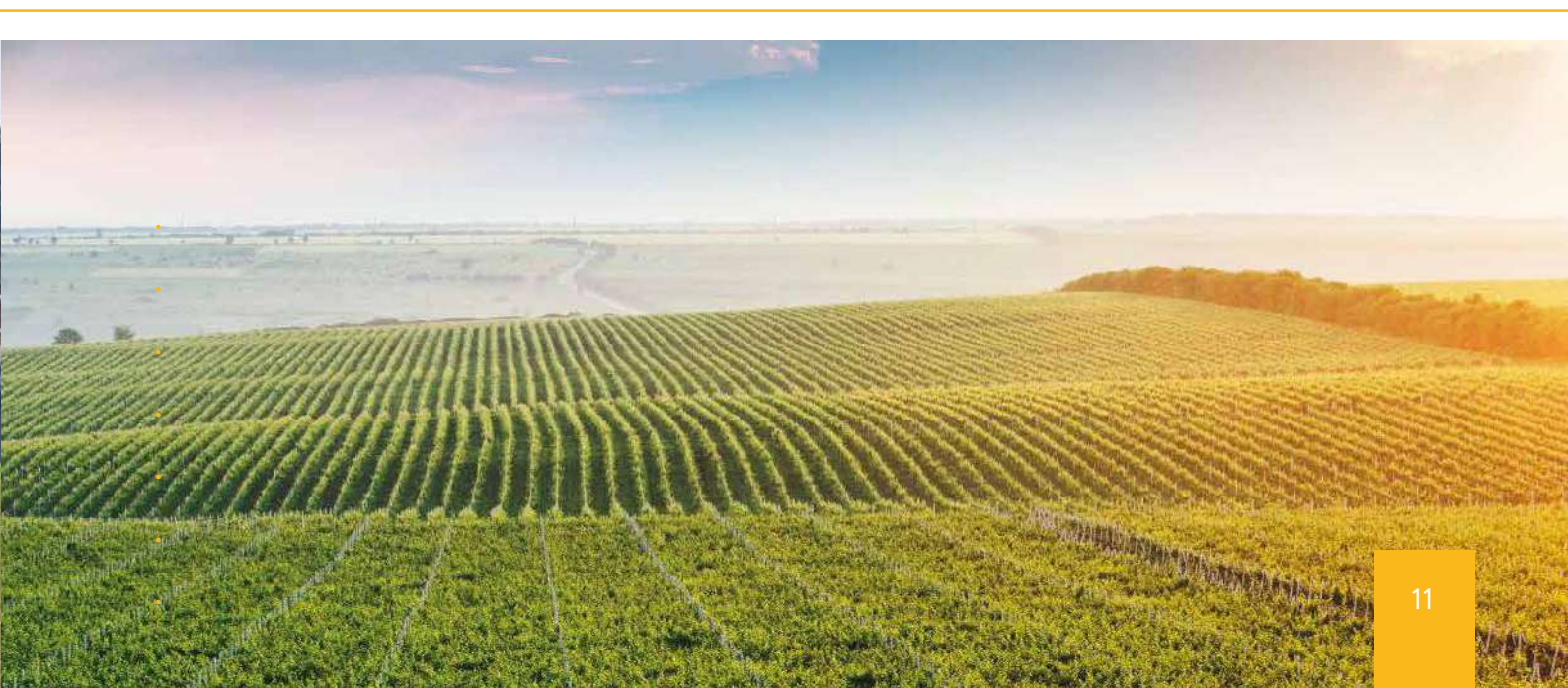
Investment subsidies – reimbursement of up to 30% of investments but limited to 5 million MDL (ca. 250,000 EUR) of the actual costs for construction and installation works, purchasing of equipment without VAT.

Reimbursement is made in the following order:

- with actual expenses from 1 million lei to 2 million lei, 10% is reimbursed
- with actual expenses from 2 million lei to 3 million lei, 20% is reimbursed
- with actual expenses of 3 million lei or more, 30% is reimbursed, but not more than 5 million lei



Job creation subsidy - provision of 20,000 MDL (ca. 1,000 EUR) for each new created job. The main criteria is to create 10+ jobs in manufacturing industry.



Why Invest in the Agriculture Sector of Gagauzia?

Stimulating investments through the Agricultural subsidization fund under the Law on principles of subsidizing agricultural producers of ATU Gagauzia No 19-IX/VI of December 8, 2017. The amount of the subsidy is determined by the Regulation on the use of resources of the Agricultural subsidization fund of ATU Gagauzia and is provided for each support measure, namely:



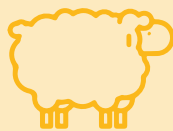
Production of Fruits and Vegetables – stimulating investments in the production of fruit and vegetables in closed ground (greenhouses, hotbeds, and tunnels) made in the territory of ATU Gagauzia (the maximum annual amount an agricultural producer can request and receive under this measure is 40% of the value of the investment, but not more than 400 thousand MDL).



Horticulture – stimulating investments in founding, updating, and cutting perennial plantations, including grape and fruit in the territory of ATU Gagauzia (the amount of the subsidy shall be calculated as the amount expressed as a fixed amount per unit of usable area from 15 thousand MDL/ha – 25 thousand MDL/ha, and the maximum subsidy shall not be more than 300 thousand MDL).



Equipment and technological re-equipment of livestock farms – stimulating investments in equipping and technological re-equipment of livestock farms in the territory of ATU Gagauzia (the amount of the subsidy shall be calculated as 20% compensation for the cost of construction, new technological equipment, and building materials according to cost estimates).



Purchase of breeding animals – stimulating investments in the purchase of breeding animals such as beef cattle, sheep, goats, and foundation stock, super-elite and elite reproductions in the territory of ATU Gagauzia (the amount of the subsidy shall be calculated as compensation for the cost of the animal or foundation stock of field crops of elite reproductions according to the invoices, at the rate of 25%).



Procurement of agricultural machinery – stimulating investments in the purchase of agricultural machinery manufactured and/or assembled in the territory of ATU Gagauzia (the amount of support provided shall be calculated as a compensation in the amount of 20% of the cost (per unit), but not more than 200 thousand MDL per recipient).



Equipment and installations for the production of energy from renewable sources – stimulation of investments in the acquisition of equipment and installations for the production of renewable energy. The amount of the subsidy is calculated as compensation in the amount of 20% of the cost of the acquired equipment, but not more than 200 thousand MDL per recipient.



Implementation of new technologies in agricultural production in the territory of ATU Gagauzia - stimulation of investments in the acquisition of energy and moisture-saving complexes, machinery and equipment, navigation systems, high-tech equipment. The amount of the subsidy is calculated as compensation in the amount of 20% of the cost of the acquired equipment, but not more than 200 thousand MDL per recipient.



Procurement of irrigation systems – stimulating investments in the purchase of drip irrigation equipment for perennial plantings and closed soilvegetables in the territory of ATU Gagauzia (the amount of the subsidy shall be calculated as compensation in the amount of 40% of the cost of the new installed drip irrigation system/micro-aspiration system installed in an area no less than 0.03 ha, but not more than 200 thousand MDL per recipient).



Ecological agriculture - support for promotion and development of ecological agriculture in the territory of ATU Gagauzia. Subsidy shall not be more than 200 thousand MDL per recipient.



Processing of agricultural products – stimulating investments in the development of the infrastructure of the full cycle of post-harvest treatment and processing of agricultural products in the territory of ATU Gagauzia:

- primary treatment, calibration, sorting, packaging, cooling, and storage of fruit, table grapes, and vegetables;
- slaughter, primary treatment, cooling, packaging, freezing, and storage of meat (beef cattle, small cattle);
- processing, packaging, and storage of milk and dairy products (beef cattle, small cattle);
- processing, drying and packaging of essential oil crops and medicinal herbs.

The amount of the subsidy shall be calculated as compensation in the amount of 20% of the cost of construction materials and installed equipment, but not more than 1.5 million MDL per recipient.

Succes stories



"Fabrika Oloi Pak" LTD was registered in March 2003 in Comrat city. Its main activity consists of milk processing and production of bottled milk, kefir, sour cream, yogurt, butter, and cheeses. The company has a distribution network of 430 outlets. The milk products are distributed locally and to other destinations in Moldova.



"DOKSANCOM Ltd" was registered in Tomai village with the main purpose of milk production. The total number of cows is over 800 that are of Dutch breed for milk production. The annual value of milk well exceeds 50 million MDL, the milk being supplied to the Oloi Pak processing facility. A future goal of the company is to diversify the distribution in order to cover not only the southern region, but also the entire country by supplying high quality milk to the costumers.





"Trans Oil Refinery" is a leader in the production of sunflower oil and oilseed meal in the South of Moldova. The holding consists of independent companies, the activity of which includes many areas of agro-industrial sectors, including farming, processing and storage of grain, production of flour and vegetable oil, trade with all Mediterranean countries, as well as export to countries such as Kazakhstan, Russia, Ukraine and imports from USA. The number of employees is 170 people.



AZAMET

Azamet Pro started its activities in 2007 in Ceadir-Lunga City. The company produces cold pressed oil from grape seeds and gluten free flour using the raw material from local producers. At this moment, Azamet Pro has 35 employees and it reaching an annual turnover of 16.2 million MDL. The main export markets are in the local market of Moldova, the EU and CIS countries, as well as the countries of the Asian region.



TRANSTEST®

"Trans-Test" was founded in Ceadir-Lunga in 2005 and initially was a vehicle test station. In 2007, the company launched its first snack production line. Today the company produces snack products - seeds, peanuts, pumpkin seeds, sunflower kernel, pistachios and popcorn. One of the new directions of the company was the production of lavash.

At the moment, the company employs about 100 people. The annual turnover is over 401.5 million MDL. The products of "Trans-Test" are sold on the Moldovan market, but also exported to Romania.

For prominent and sustainable achievements in the field of economy of Gagauzia, "Trans-Test" Company has been awarded a special Grand Prix at the contest "Best Entrepreneur of Gagauzia-2018".





Contact us:

+373 22 27 36 54
office@invest.gov.md

